

# 60<sup>th</sup> Anniversary 2018 IDA Convention and Trade Show

October 2 - 6

Renaissance Hotel - Nashville, Tennessee

ACT NOW! Register for the 2018 Convention AND Reserve your Hotel Room at [www.idaparts.org](http://www.idaparts.org)





## SCHEDULE AT A GLANCE

### MONDAY, OCT 1

IDA OFFICE – Open 3:00 PM - 6:30 PM

### TUESDAY, OCT 2

IDA OFFICE – Open 7:30 AM - 6:00 PM

**60th Anniversary Pre-convention Celebration** – 9:00 AM Bus will leave Hotel

With special recognition for 25+ year members

Includes breakfast, tour of Jack Daniel Distillery, luncheon, shopping and entertainment

**Grand Ole Opry Show Package** – 6:30 PM Bus will leave Hotel. Dinner basket provided.

### WEDNESDAY, OCT 3

IDA OFFICE – Open 8:30 AM - 12:30 PM and 1:30 PM - 6:00 PM

**Golf Tournament** – 6:30 AM Buses will leave Hotel. Breakfast & Lunch served.

**Belle Meade Plantation** – 9:00 AM Depart Front of Hotel. Lunch served

**OPENING RECEPTION - 7:00 PM - 9:30 PM – LINE DANCING**

### THURSDAY, OCT 4

IDA OFFICE – Open 8:30 AM - 12:30 PM and 1:30 PM - 4:30 PM

#### Business Meeting

8:00 AM – Breakfast – All Attendees

8:30 AM – Keynote speaker Billy Riggs, Humorist

Business Meeting – Speakers – Elections

Break Out Sessions 10:30 AM

1. Small Business Administration - David Leonard, Export Finance Manager
2. Engine Analysis – Steve Scott of IPD (Industrial Parts Depot, LLC)
3. Online Marketing Strategist & Speaker - Bob DeStefano

**Cheekwood Spouses Tour** – 10:00 AM Depart front of Hotel . Lunch provided

**Associate Member Brief Meeting** – 12:00 - 12:30 PM

**Luncheon** – 1:00 PM - 2:30 PM

**Board Meeting & Luncheon** – 1:00 PM - 3:00 PM

**Break Out Sessions** - Companies presentations (to be announced) - 2:30 PM - 4:30 PM

**Booth Set-up** – Exhibitors Only – 1:00 PM - 4:30 PM

**Tradeshow Early Walkabout Reception** - 4:30 PM - 6:00 PM

Preview show with refreshments.

### FRIDAY, OCT 5

IDA OFFICE – Open 8:30 AM - 12:30 PM and 1:30 PM - 4:30 PM

**Continental Breakfast** – 7:30 AM – 9:00 AM

8:00 AM – 2:15 PM – Exhibitors can reserve booths for 2019 Boston IDA Trade Show

**Trade Show** – 9:00 AM - 4:00 PM

**Prize Drawings** – Noon and 4:00 PM

**Buffet Luncheon Noon** – 1:30 PM Buffet Luncheon

**Happy Hour** – 3:00 PM - 4:00 PM

**Raffle Draw Down Games** – 6:30 PM - 7:30 PM. With Kelly Sanner

**Closing Dinner and Entertainment** – 7:30 PM - 11:00PM



**INDEPENDENT  
DISTRIBUTORS  
ASSOCIATION**

3030 LBJ Freeway  
Suite #125  
Dallas, Texas 75234  
Ph: 972-241-1124  
Fax: 214-722-7658  
info@idaparts.org  
www.idaparts.org

### NASHVILLE INTERNATIONAL AIRPORT (BNA)

Nashville International Airport  
Phone: +1 615-275-1675

Hotel direction: 8.4 miles NW

This hotel does not provide  
shuttle service.

Taxi trips to and from downtown  
and the Nashville International  
Airport (BNA) are a flat \$25 rate.  
You can also get to the airport  
from downtown using the  
#18 bus.

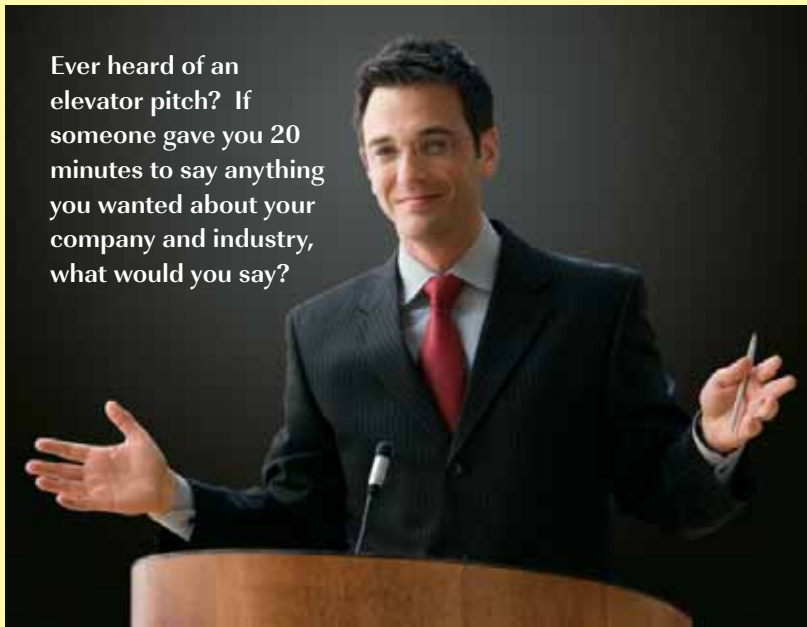
Gray Line also offers shuttles to  
downtown and West End hotels  
for \$14.00 one way and \$25.00  
round-trip, for reservations, call  
#615-275-1180. Their booth is  
located on the lower level below  
baggage claim.

You are staying downtown and  
you will be within easy walking  
distance of many tourist-friendly  
sites, restaurants, and events.  
In addition, the new Music City  
Circuit is a free bus service that  
runs two routes through the  
downtown corridor every  
10 to 15 minutes.



# THIS IS YOUR 20 MINUTES OF FAME!

Ever heard of an elevator pitch? If someone gave you 20 minutes to say anything you wanted about your company and industry, what would you say?



At this year's convention, we're giving you that opportunity! Does your company have a new pricing structure? Are you selling in new regions? How does one place orders with your company? Has your company made advancements in recent years?

As usual, IDA will have a well-regarded slate of speakers for the convention morning sessions. But this year, the Convention Committee wants to maximize the amount of useful information that every attendee takes away from the convention. So in the afternoon, we want to hear your best company elevator pitches.

Attached to this convention brochure is a sign-up sheet with available times. Plan on 20 minutes for your presentation and 5 minutes for questions (before moving on to the next presenter). Sign the sheet, and email or fax it to the IDA office. Or call to reserve a time slot or two for your company (two maximum).

Polish up your presentation skills. This is going to be great!  
info@idaparts.org - Phone (972) 241-1124 - Fax (214) 722-7658

## RENAISSANCE NASHVILLE HOTEL

Get away to the Music Capital of the World at Renaissance Nashville Hotel. Embrace total comfort in spacious rooms and suites, well-appointed with contemporary amenities and deluxe bedding. Enjoy a perfect location within walking distance of premier downtown attractions, including B.B. King's Blues Club, Country Music Hall of Fame, Ryman Auditorium and the historic Second Avenue District. See NFL and NHL action at nearby Nissan Stadium and Bridgestone Arena.

After an eventful day in Music City, sit down to Southern favorites at our Commerce Street Grille or sip a specialty cocktail, while watching the big game on eight 60-inch HD LCD televisions. We also offer a pool, high-speed wireless internet and an attentive staff of locals, who can help you plan your day around Nashville. Discover one of America's top travel destinations at a unique downtown hotel that makes your comfort a top priority.



Get the lower Hotel Rates now – Rates go up September 10, Convention Registration Rates go up September 1. Hotel Reservations may be changed without penalty up to 72 hours prior to check-in.

**Make Hotel Reservations and Register online at [www.idaparts.org](http://www.idaparts.org)**





## TUESDAY, OCT 2

# Come join us for the 60th Anniversary Pre-convention Celebration with special recognition for 25+ year members

We leave in the morning from the hotel and have breakfast on the way to the Jack Daniel Distillery. Registered in 1866 by Jack Daniel, it is the oldest registered distillery in the United States and is listed on the National Register of Historic Places. We'll tour the distillery with a memorable stop at the historic Barrel House 1-14. Here, we'll linger over and sip five of the most popular whiskeys and liqueurs. Then listen to Blue Grass Music and entertainment while we enjoy a BBQ lunch at the pavilion on property.

We return to the hotel in the afternoon.



## GRAND OLE OPRY SHOW PACKAGE

6:30 PM – Dinner basket provided.



There is no better way to spend an amazing evening in than with a visit to this famous venue! What began as a simple radio broadcast in 1925 is today a live entertainment phenomenon. Dedicated to honoring country music's rich history and dynamic present, the Grand Ole Opry showcases a mix of country legends and the contemporary chart-toppers who have followed in their footsteps.

Early Opry performers such as Roy Acuff, Minnie Pearl, Ernest Tubb, and Bill Monroe became musical foundations for the Opry during its years at the historic Ryman Auditorium, later welcoming to the stage artists who would become entertainment icons in their own right including Loretta Lynn, Dolly Parton, and Bill Anderson.

The Opry said goodbye to the Ryman Auditorium on Friday night, March 15, 1974 to take up residence at the newly built Grand Ole Opry House. Still, they could keep in touch with the traditions of the Ryman because a six-foot circle of hardwood was taken from the Ryman and placed center stage at the Opry House.



Make Hotel Reservations and Register online at [www.idaparts.org](http://www.idaparts.org)





## WEDNESDAY, OCT 3

Golf Tournament – 6:30 AM – Breakfast & Lunch served  
Belle Meade Plantation – 9:00 AM – Lunch served



### GOLF TOURNAMENT

The President's Reserve, designed by architect Denis Griffiths (designer Atlanta's Chateau Élan Resort Courses), trails through 300 acres of natural Tennessee wetlands and along the banks of the beautiful Cumberland River.

Playing up to 7200 yards, The President's Reserve can offer any golfer as much challenge as one might desire, yet be a pleasurable golfing experience for even the occasional golfer. The President's Reserve has been recognized by Golf Digest Magazine as one of the TOP 10 in TENNESSEE.



### BELLE MEADE PLANTATION TOUR



#### *Kitchen Culinary Tour at Belle Meade Plantation*

To know the South is to know its food.... And to set the stage for this southern culinary adventure, you will tour one of the South's greatest mansions at Belle Meade Plantation. As one of the largest thoroughbred horse farms in the South, Belle Meade became the epicenter for entertaining guests, from presidents to generals to statesmen. It is in that well-established tradition that Belle Meade welcomes guests today.

The tour begins in the fully restored and fully furnished 1853 Greek Revival mansion. Afterwards, you will spend time in one of the original plantation kitchens, where guests can watch a culinary demonstration and taste a sampling of southern classics, like biscuits with smoked country ham or muscadine wine jelly. You will also see the largest antebellum smokehouse in the South, where more than 20,000 pounds of pork were cured each year. Your final stop will be the winery, where you will sample the private wines sold exclusively at Belle Meade,



a tradition started on the plantation in 1820.

**Make Hotel Reservations and Register online at [www.idaparts.org](http://www.idaparts.org)**





**THURSDAY, OCT 4**

**Cheekwood Spouses Tour – 10:00 AM – Lunch served**

## CHEEKWOOD BOTANICAL GARDEN & MUSEUM OF ART

Cheekwood Botanical Garden & Museum of Art is an opulent 1920s mansion, set among 55 acres of botanical gardens, lawns and fountains. It is the former home of the family who brought us Maxwell House Coffee: Leslie Cheek and his bride, Mabel Wood.

The property shares a perimeter with “The Waner Parks,” which has made Cheekwood one of the few examples of American Country Place Era estates that have retained their purposefully-designed views from 1928 through today.

The estate includes a limestone mansion and extensive formal gardens inspired by the grand English manors of the 18th century. The museum houses three floors of 19th and 20th century American art, as well as major traveling art exhibitions.



## LUNCH AT THE OLD SCHOOL

The Old School Farm to Table is a unique, historic culinary destination experience. Situated on a nine-acre farm, only 10 minutes from downtown Nashville, The Old School Farm to Table boasts outside dining, a large event barn, a speakeasy-style music room and a fully restored historic 1936 schoolhouse. At the Old School Farm to Table, giving back to the local community is not just a concept, it is their mission. When you eat at the Old School Farm to Table, you also support the Old School Farm, whose primary mission is to provide employment to adults of all abilities. Eat, relax, and give back. That’s the origin of Cheekwood.



**Make Hotel Reservations and Register online at [www.idaparts.org](http://www.idaparts.org)**



**THURSDAY, OCT 4**

4:30 - 6:00 PM – Pre-Show Reception

**FRIDAY, OCT 5**

**Trade Show and Prizes – 9:00 AM – 4:00 PM**

Prize Drawings – Noon and 4:00 PM

Buffet Luncheon – Noon – 1:30 PM

Happy Hour – 3:00 PM - 4:00 PM

Raffle Draw Down Games – 6:30 PM - 7:30 PM. With Kelly Sanner

Closing Dinner and Entertainment – 7:30 PM - 11:00PM



## IDA TRADE SHOW

5-Oct-18

Renaissance Nashville Hotel - Grand Ballroom

Nashville, Tennessee

Coffee AM and Bar PM

<b>110</b>	<b>111</b> SBA	210 iSoft Data	<b>211</b> Card Connect	<b>310</b> DPA	<b>311 &amp; 410</b> CTP	<b>411</b> Allied	<b>510</b> FMC	<b>511 &amp; 610</b> Interstate McBee	<b>611</b>		
<b>108</b>	<b>109</b>	<b>208</b>	<b>209</b>	306 & 308 F P Diesel	<b>309</b>	Maxi- force 408	<b>409</b>	<b>508</b>	<b>509</b>	<b>608</b>	609 Q. Power
<b>106</b>	<b>107</b>	<b>206</b>	<b>207</b>		<b>307</b>	<b>406</b>	407 H & R	<b>506</b>	<b>507</b>	<b>606</b>	<b>607</b>
<b>104</b>	<b>105</b>	<b>204</b>	<b>205</b>	Seal Source 304	<b>305</b>	402 & 404 Bulldog	405 Parts Connect.	<b>504</b>	<b>505</b>	<b>604</b>	<b>605</b>
Bucyrus Blades 102	<b>103</b>	<b>202</b>	<b>203</b>	ESCO 302	303 ESP		403 MIBA	502 Mach. Trader	503 AJAX	<b>602</b>	<b>603</b>
100 Valley Blades	<b>101 &amp; 200</b> IPD		<b>201 &amp; 300</b> KTSU		<b>301 &amp; 400</b> Black Cat		<b>401 &amp; 500</b> ITR		<b>501 &amp; 600</b> Euroricambi		<b>601</b> BLS

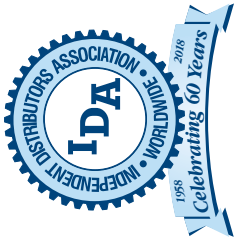
Exhibitors as of February 2018.  
Contact IDA for current Trade Show floor plan.

ENTRANCE

**RESERVE YOUR BOOTH NOW!**

**972-241-1124 or [info@idaparts.org](mailto:info@idaparts.org)**

**Make Hotel Reservations and Register online at [www.idaparts.org](http://www.idaparts.org)**



**INDEPENDENT DISTRIBUTORS ASSOCIATION – 2018 NASHVILLE CONVENTION REGISTRATION**  
 3030 LBJ Freeway, # 125 - Dallas, Texas 75234 Phone: 1 + 972-241-1124 Fax: 1+ 214-722-7658 Email: info@idaparts.org www.idaparts.org

Company Name \_\_\_\_\_ Phone \_\_\_\_\_

Name of person completing form \_\_\_\_\_ Email of person completing form \_\_\_\_\_

**Attendee 1**

- Regular Member
- Associate Member

First Name \_\_\_\_\_  
 Last Name \_\_\_\_\_

**Attendee 2**

First Name \_\_\_\_\_  
 Last Name \_\_\_\_\_

**Attendee 3**

First Name \_\_\_\_\_  
 Last Name \_\_\_\_\_

**Attendee 4**

First Name \_\_\_\_\_  
 Last Name \_\_\_\_\_

Member Full Convention	<input type="checkbox"/> \$475 <input type="checkbox"/> AFTER SEPT 1 \$605	<input type="checkbox"/> \$475 <input type="checkbox"/> AFTER SEPT 1 \$605	<input type="checkbox"/> \$475 <input type="checkbox"/> AFTER SEPT 1 \$605	<input type="checkbox"/> \$475 <input type="checkbox"/> AFTER SEPT 1 \$605	<input type="checkbox"/> \$475 <input type="checkbox"/> AFTER SEPT 1 \$605
Member Spouse Full Convention	<input type="checkbox"/> \$365 <input type="checkbox"/> AFTER SEPT 1 \$425	<input type="checkbox"/> \$365 <input type="checkbox"/> AFTER SEPT 1 \$425	<input type="checkbox"/> \$365 <input type="checkbox"/> AFTER SEPT 1 \$425	<input type="checkbox"/> \$365 <input type="checkbox"/> AFTER SEPT 1 \$425	<input type="checkbox"/> \$365 <input type="checkbox"/> AFTER SEPT 1 \$425
Child under 7 Full Convention	<input type="checkbox"/> \$200	<input type="checkbox"/> \$200	<input type="checkbox"/> \$200	<input type="checkbox"/> \$200	<input type="checkbox"/> \$200
Non Member Full Convention	<input type="checkbox"/> \$700	<input type="checkbox"/> \$700	<input type="checkbox"/> \$700	<input type="checkbox"/> \$700	<input type="checkbox"/> \$700
One-Day Convention Member	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375	<input type="checkbox"/> \$375
Non Member One-Day	<input type="checkbox"/> \$445 <input type="checkbox"/> At Nashville \$495	<input type="checkbox"/> \$445 <input type="checkbox"/> At Nashville \$495	<input type="checkbox"/> \$445 <input type="checkbox"/> At Nashville \$495	<input type="checkbox"/> \$445 <input type="checkbox"/> At Nashville \$495	<input type="checkbox"/> \$445 <input type="checkbox"/> At Nashville \$495
Wed. Golf Tournament	<input type="checkbox"/> \$149	<input type="checkbox"/> \$149	<input type="checkbox"/> \$149	<input type="checkbox"/> \$149	<input type="checkbox"/> \$149
Club Rental	<input type="checkbox"/> \$55 <input type="checkbox"/> Right <input type="checkbox"/> Left	<input type="checkbox"/> \$55 <input type="checkbox"/> Right <input type="checkbox"/> Left	<input type="checkbox"/> \$55 <input type="checkbox"/> Right <input type="checkbox"/> Left	<input type="checkbox"/> \$55 <input type="checkbox"/> Right <input type="checkbox"/> Left	<input type="checkbox"/> \$55 <input type="checkbox"/> Right <input type="checkbox"/> Left
<b>Tue. Oct 2 - 60th Anniversary Celebration at Jack Daniel Distillery</b>	<input type="checkbox"/> \$50	<input type="checkbox"/> \$50	<input type="checkbox"/> \$50	<input type="checkbox"/> \$50	<input type="checkbox"/> \$50
Tue. Oct 2 – Opryland Show/Light Dinner New stars & legends of country music	<input type="checkbox"/> \$130	<input type="checkbox"/> \$130	<input type="checkbox"/> \$130	<input type="checkbox"/> \$130	<input type="checkbox"/> \$130
Wed. Oct 3 - Tour Belle Meade fully restored Greek Revival Mansion/Lunch	<input type="checkbox"/> \$165	<input type="checkbox"/> \$165	<input type="checkbox"/> \$165	<input type="checkbox"/> \$165	<input type="checkbox"/> \$165
Thur. Oct 4 - Tour Cheekwood Botanical Garden and Museum of Art/Lunch	<input type="checkbox"/> \$150	<input type="checkbox"/> \$150	<input type="checkbox"/> \$150	<input type="checkbox"/> \$150	<input type="checkbox"/> \$150
First Time Attendee	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES
Voting Delegate	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES	<input type="checkbox"/> YES
<b>TOTAL</b>	<b>\$ _____</b>	<b>\$ _____</b>	<b>\$ _____</b>	<b>\$ _____</b>	<b>\$ _____</b>

**PAYMENT INFORMATION**  
**COMPLETE PAYMENT REQUIRED WITH REGISTRATION.**  
 Complete the Form below OR Call 972-241-1124 or email info@idaparts.org for new WIRING instructions

Amount \$ \_\_\_\_\_  Check enclosed  
 Credit Card  AmerExp.  Mastercard  Visa  
 Card Holder \_\_\_\_\_  
 Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_  
 Three digit security code on back of card \_\_\_\_\_  
 Authorized Signature \_\_\_\_\_

**CONVENTION SPONSORSHIP**

- Gold \$4,500
- Silver \$2,800
- Bronze \$950

**60th ANNIVERSARY CELEBRATION SPONSOR**

- 1st Choice Booth \_\_\_\_\_
- 2nd Choice Booth \_\_\_\_\_
- 3rd Choice Booth \_\_\_\_\_

**ADVERTISING**

- Full Page Color \$590
- Half Page Color \$315
- 2 Color Page \$475
- 2 Color Half Page \$315
- B/W Half Page \$315

**EXHIBITING**

- Individual Convention Registration Required
- 1 Booth Member \$985
- 1 booth Non-Member \$1,875
- 1 booth New Member \$740

**NO REFUNDS AFTER SEPTEMBER 1, 2018**

**Hotel Rates go up Sept 10 – IDA Convention Rates go up Sept 1**